

# *DiPilla* Real Estate *Group*

## **Client Expectations**



- **Thorough High-End Market Knowledge** that comes with over 22 years experience in the Real Estate specializing in Estate properties and gated communities in South Orange County.
- **A service-oriented attitude and commitment placing the Client's Needs, Goals, Convenience and Privacy FIRST.**
- **A Marketing Plan** that uses global resources and geared to the high-end buyer.
- **Networking and Knowledge of the high-end inventory is critical in the selling process of estate properties. Networking through our relationships with other top producing agents in the high-end market is one of the most critical factors.**
- **Synergism** with many high-end professionals in South Orange County creates many more opportunities to find a qualified Buyer.
- **Keen negotiating skills combined with a highly respected reputation in the area and within the Real Estate Industry. Integrity and absolute commitment to providing our clients with the finest service is essential to our careers.**
- **A full time staff to support this philosophy.**
- **Client confidence is always of the utmost importance with updates communicated weekly.**
- **Customer Satisfaction: 83% of the DiPilla Real Estate Group's business is a result of past clients or industry pier's referrals. The DiPilla Real Estate Group sells between 20–30% of their own listings.**
- **Insuring that you as Sellers will get the best possible price and terms by creating an environment ripe for multiple offer in the shortest possible time.**