



Price/SF Year by Year 2008 Through 2016

COMPARISONS FOR HIGH-END DEVELOPMENTS IN SOUTH ORANGE COUNTY

Laguna Niguel

High-End Communities

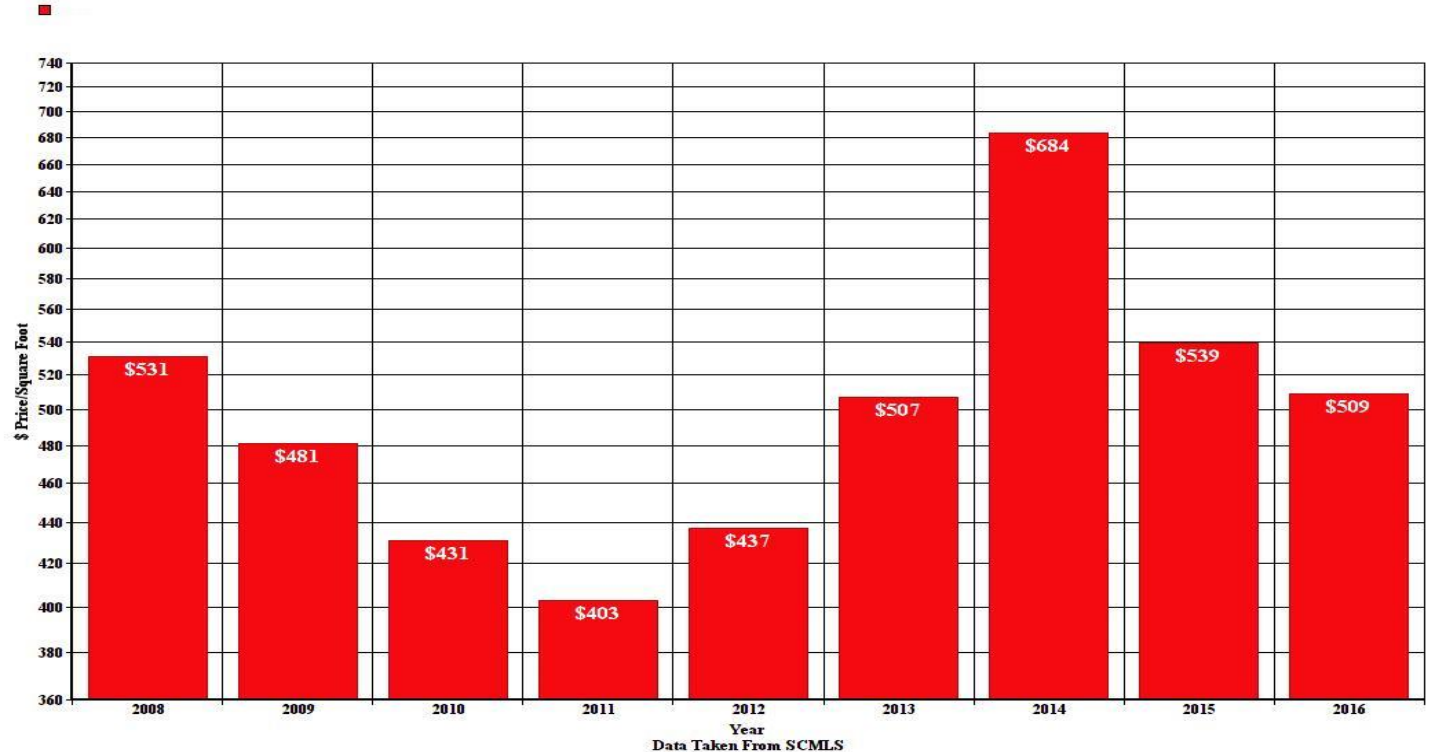
Bear Brand Ranch

The difference between the high of \$684/SF and the low of \$403/SF equates to **\$281/SF!**

For an average home size of 5000 SF, the difference in sales price is **\$1,405,000**

Timing is EVERYTHING!

BEAR BRAND RANCH | Price/SF Year by Year 2008 - 2016

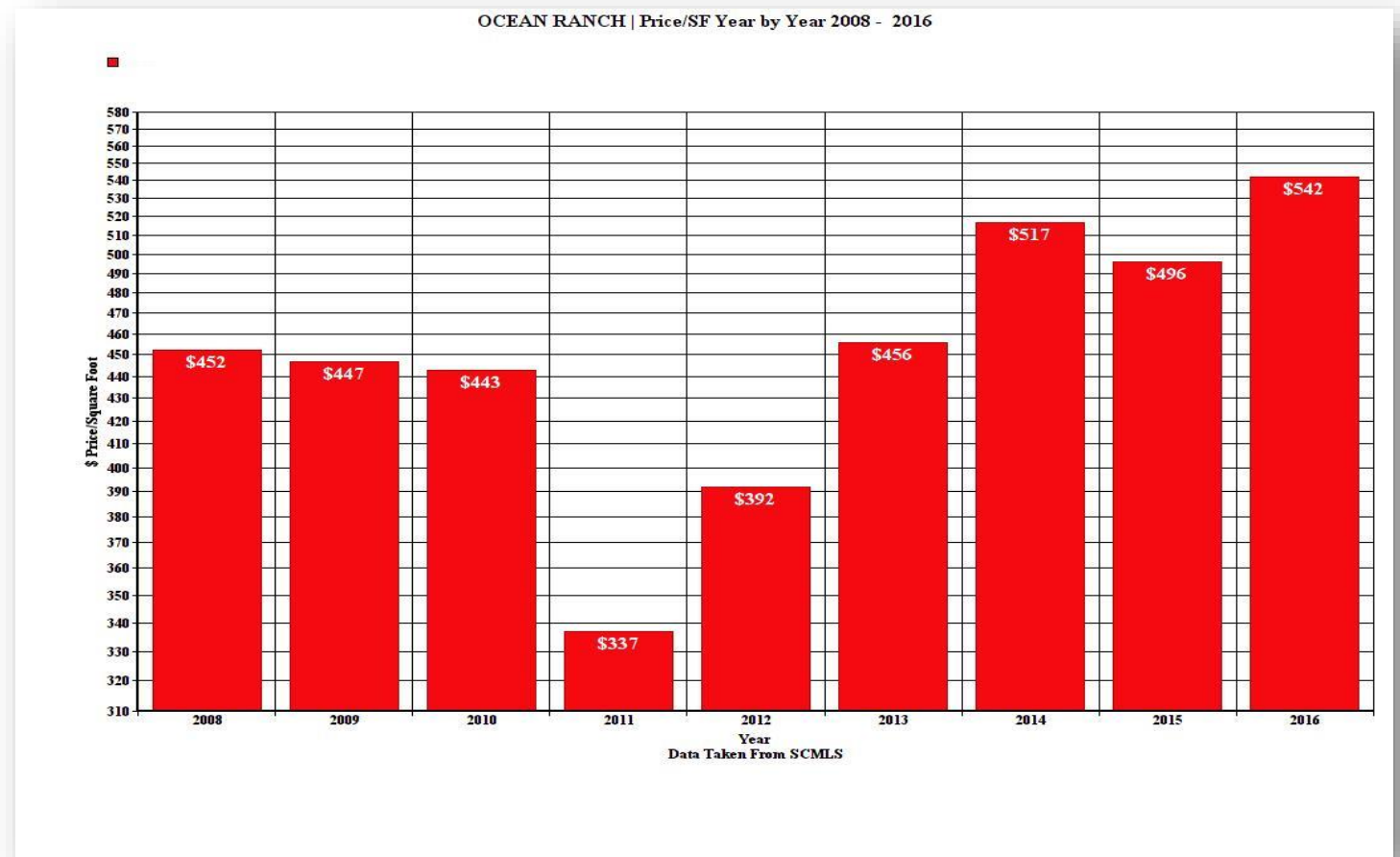


Ocean Ranch Customs

The difference between the high of \$542/SF and the low of \$337/SF equates to **\$205/SF!**

For an average home size of 5000 SF, the difference in sales price is **\$1,205,000**

Timing is EVERYTHING!



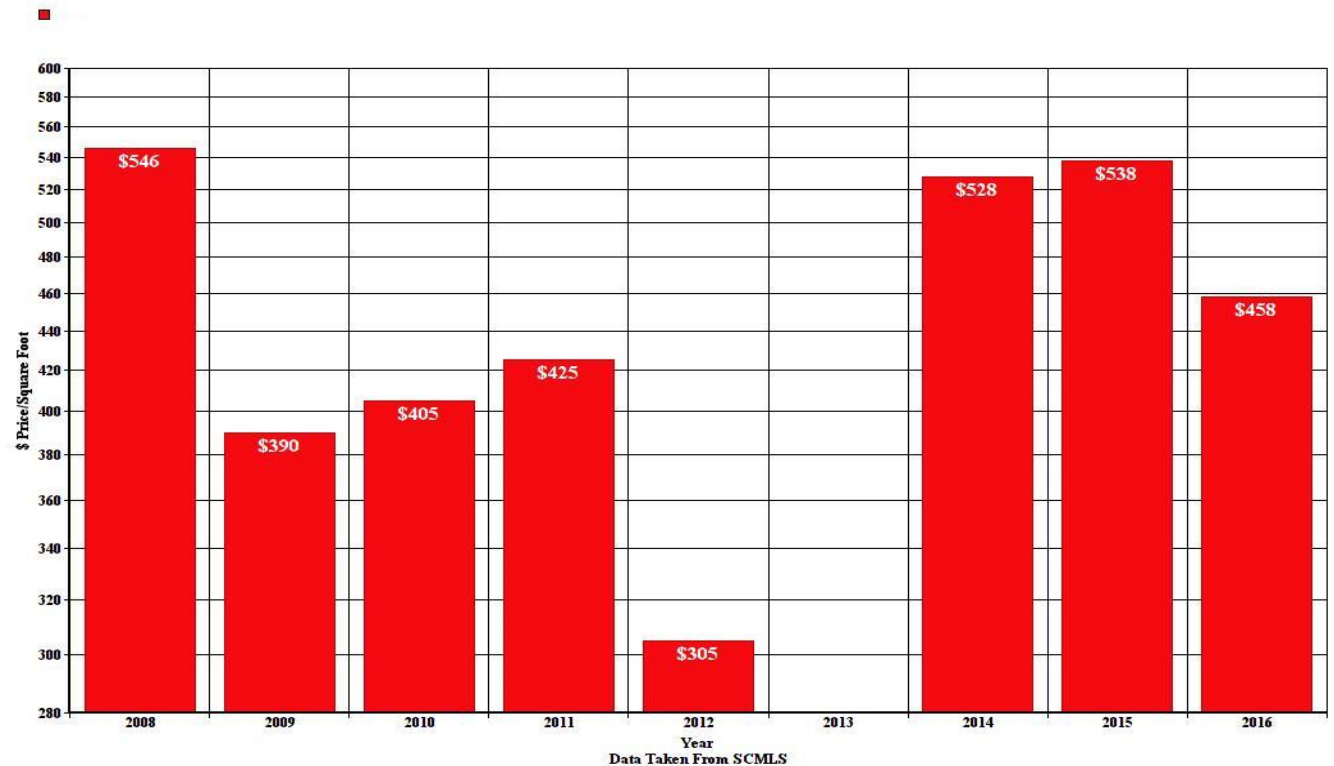
South Peak

The difference between the high of \$546/SF and the low of \$305/SF equates to **\$241/SF!**

For an average home size of 5000 SF, the difference in sales price is **\$1,205,000**

Timing is EVERYTHING!

SOUTH PEAK | Price/SF Year by Year 2008 - 2016



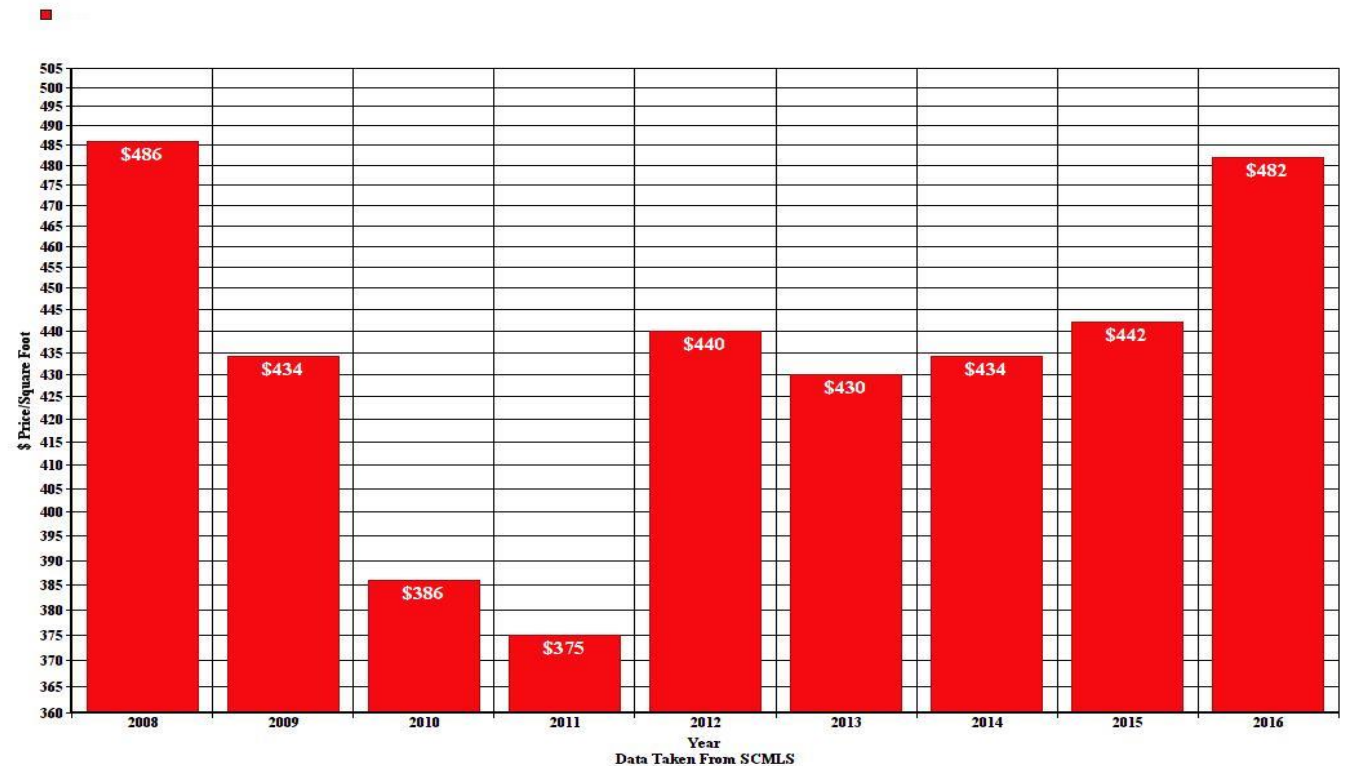
Palmilla

The difference between the high of \$486/SF and the low of \$375/SF equates to **\$111/SF!**

For an average home size of 4500 SF, the difference in sales price is **\$499,500**

Timing is EVERYTHING!

PALMILLA | Price/SF Year by Year 2008 - 2016



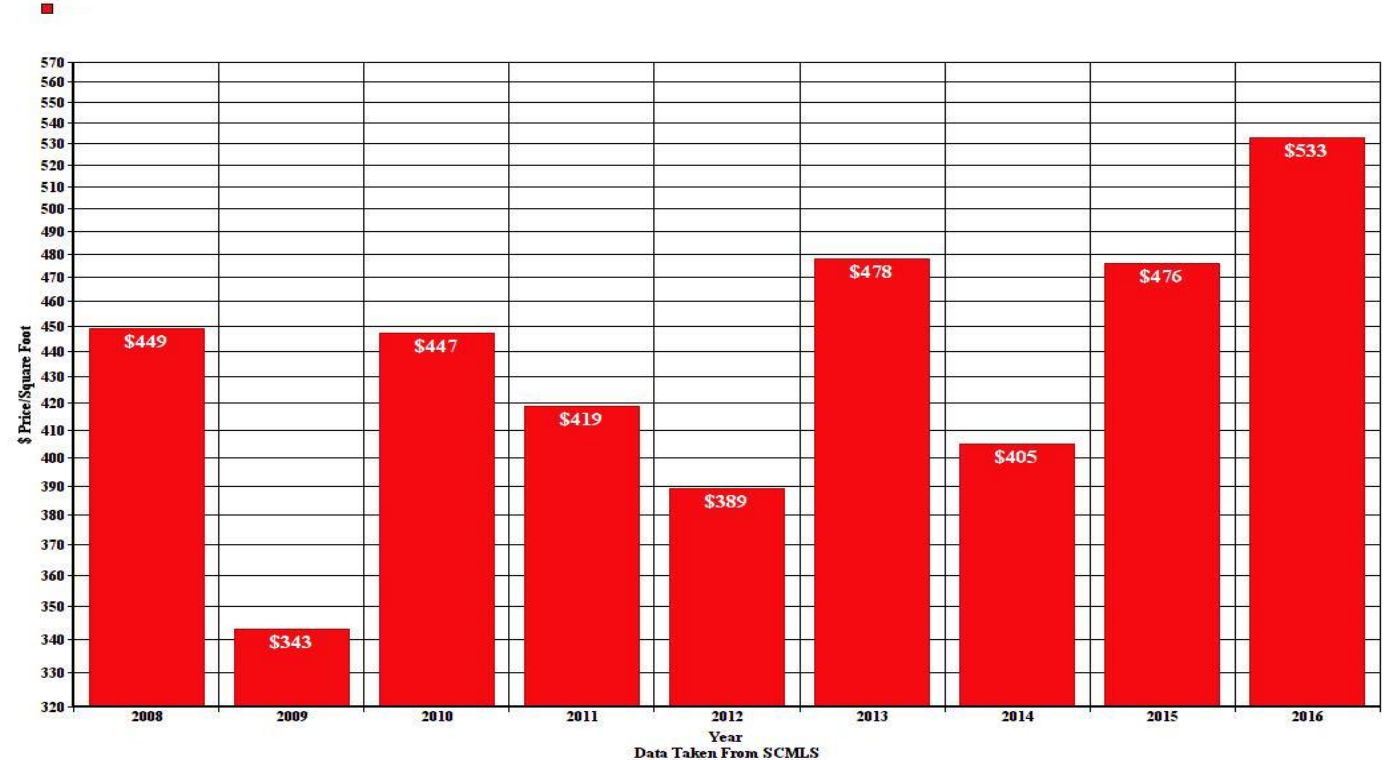
Coronado Pointe

The difference between the high of \$533/SF and the low of \$343/SF equates to **\$190/SF!**

For an average home size of 4500 SF, the difference in sales price is **\$855,000**

Timing is EVERYTHING!

CORONADO POINTE | Price/SF Year by Year 2008 - 2016



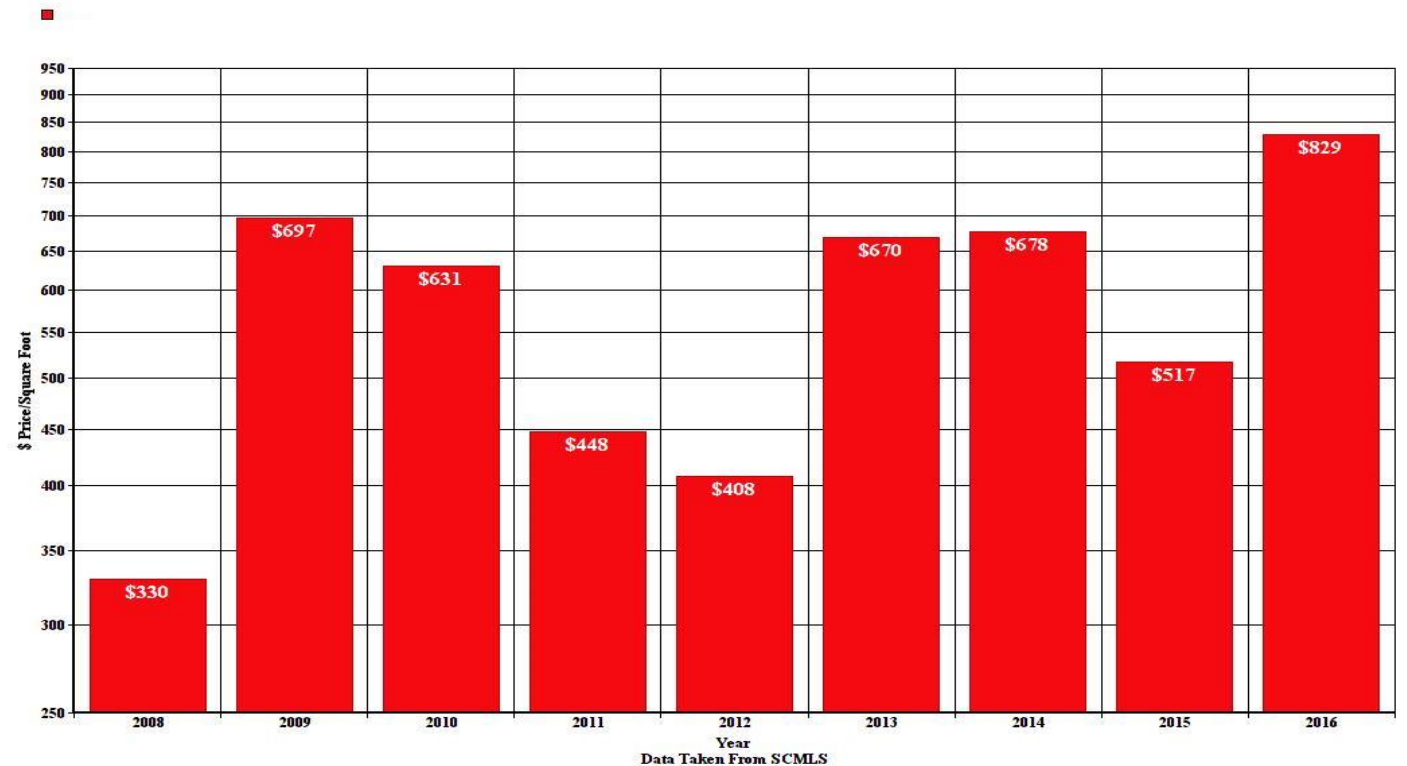
Monarch Pointe/Monarch Crest

The difference between the high of \$829/SF and the low of \$330/SF equates to **\$499/SF!**

For an average home size of 5000 SF, the difference in sales price is **\$2,495,000**

Timing is EVERYTHING!

MONARCH POINTE | MONARCH CREST | Price/SF Year by Year 2008 - 2016



Dana Point

High-End Communities

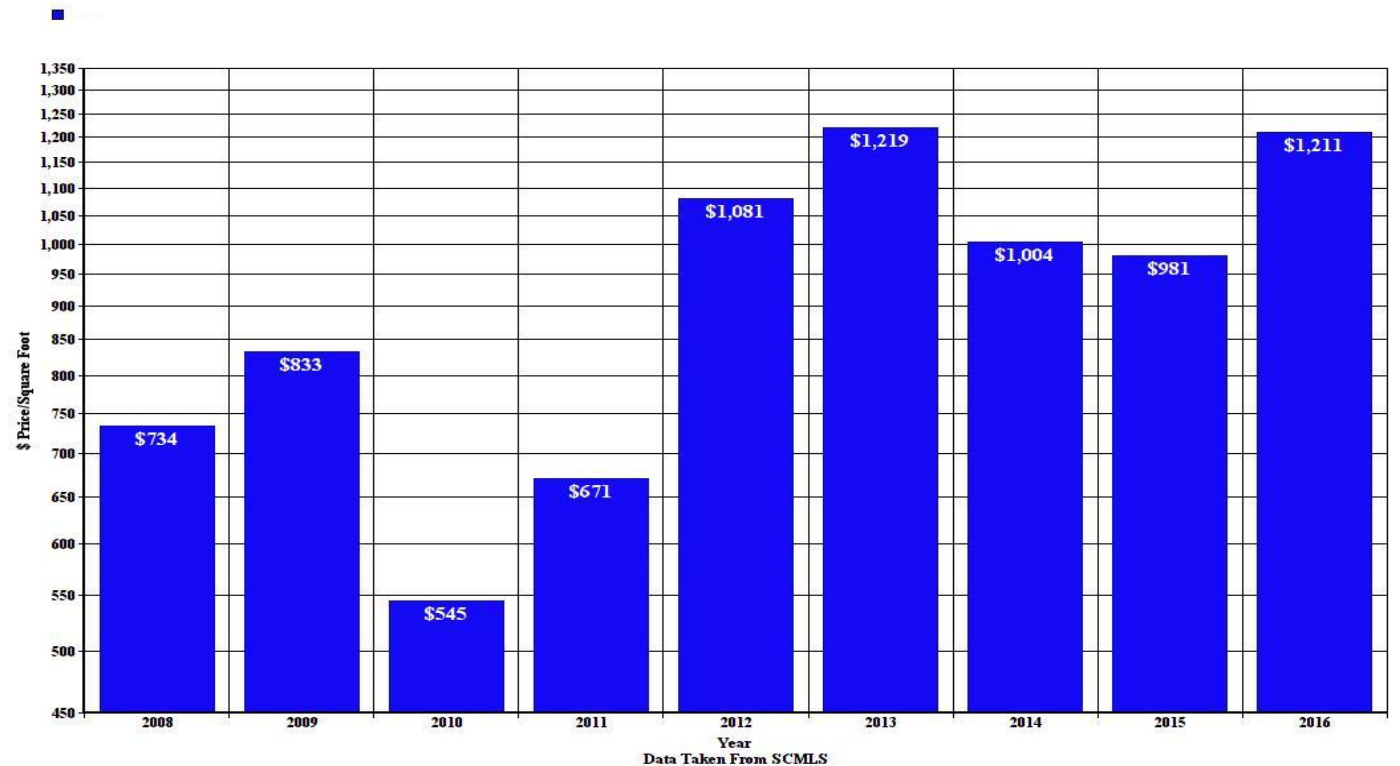
Ritz Cove

The difference between the high of \$1219/SF and the low of \$545/SF equates to **\$674/SF!**

For an average home size of 6000 SF, the difference in sales price is **\$4,044,000**

Timing is EVERYTHING!

RITZ COVE | Price/SF Year by Year 2008 - 2016



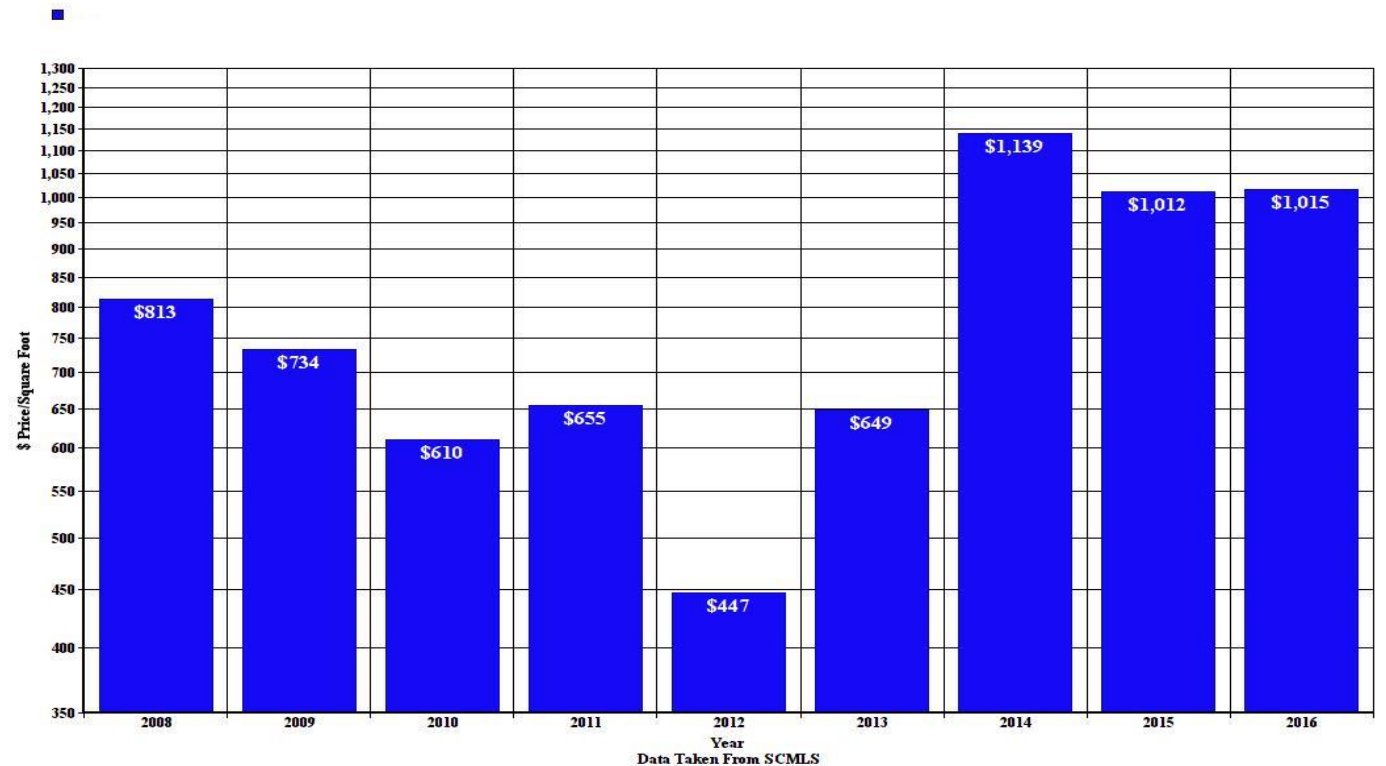
Monarch Bay

The difference between the high of \$1139/SF and the low of \$447/SF equates to **\$692/SF!**

For an average home size of 5000 SF, the difference in sales price is **\$3,460,000**

Timing is EVERYTHING!

MONARCH BAY | Price/SF Year by Year 2008 - 2016



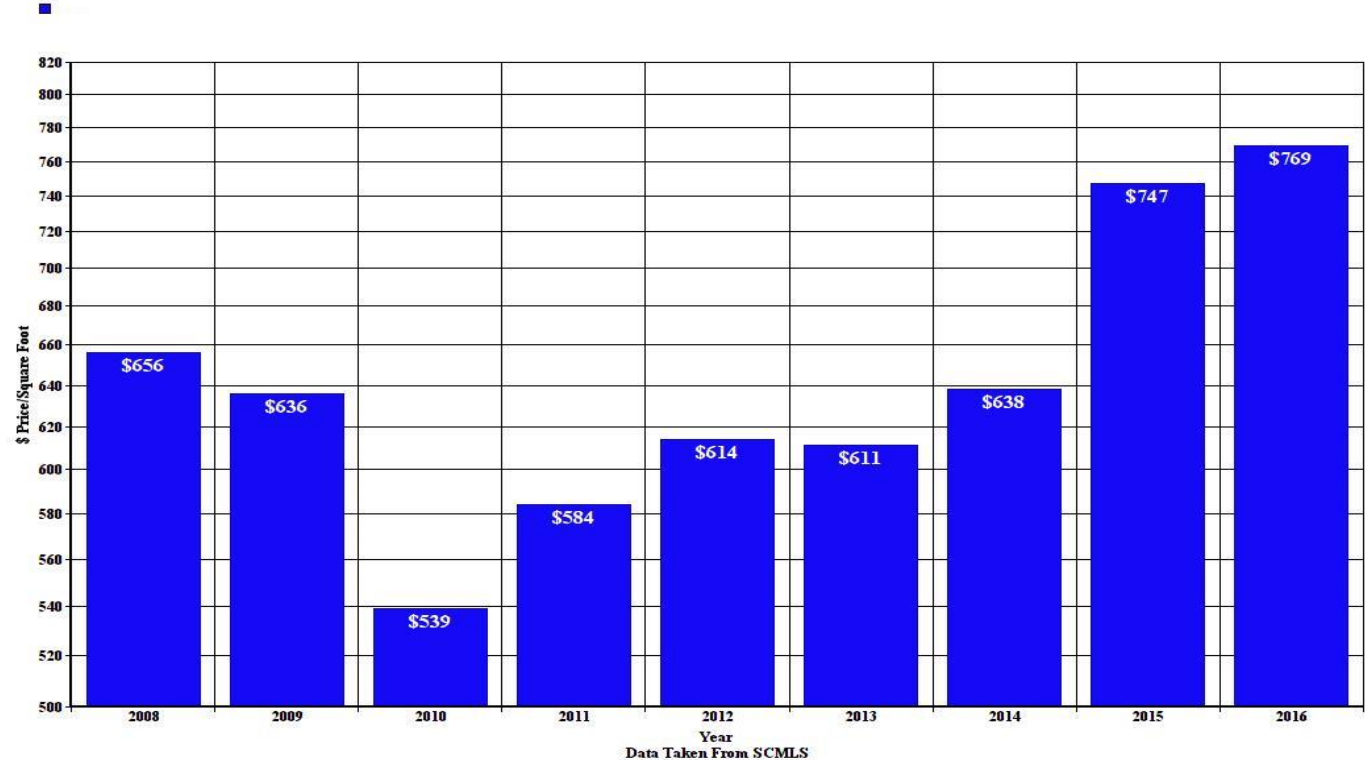
Monarch Bay Terrace

The difference between the high of \$769/SF and the low of \$539/SF equates to **\$230/SF!**

For an average home size of 4000 SF, the difference in sales price is **\$920,000**

Timing is EVERYTHING!

MONARCH BAY TERRACE | Price/SF Year by Year 2008 - 2016



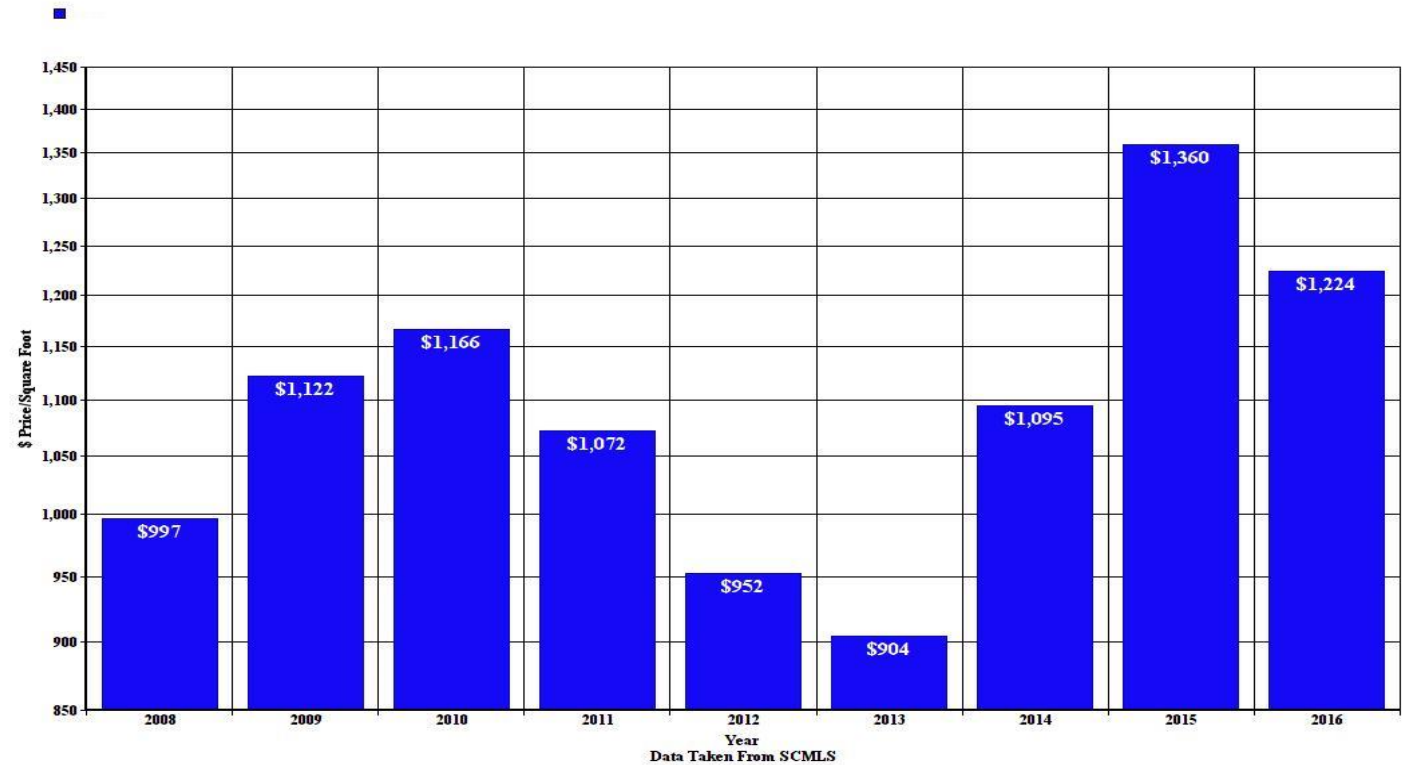
Niguel Shores Customs

The difference between the high of \$1360/SF and the low of \$904/SF equates to **\$456/SF!**

For an average home size of 3675 SF, the difference in sales price is **\$1,676,000**

Timing is EVERYTHING!

NIGUEL SHORES CUSTOMS | Price/SF Year by Year 2008 - 2016



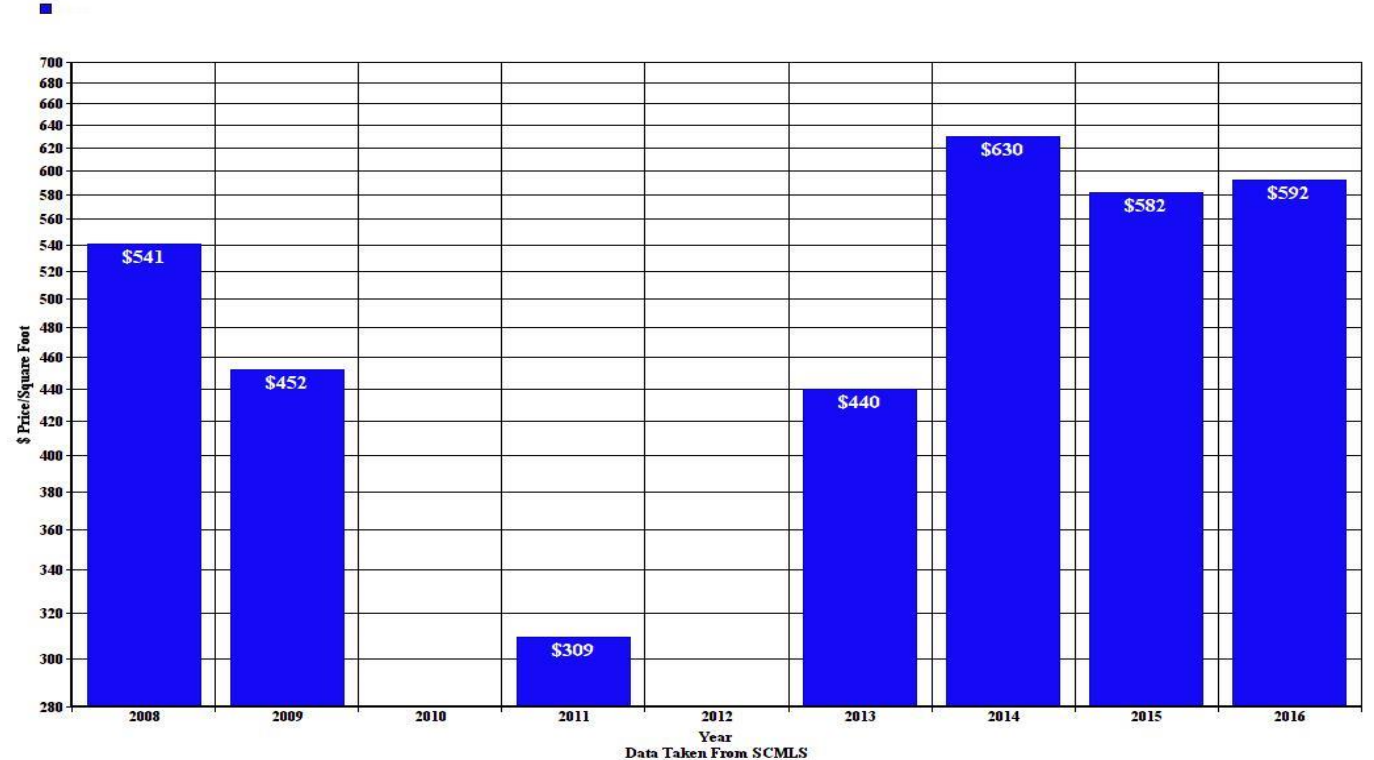
Lantern Bay Estates

The difference between the high of \$630/SF and the low of \$309/SF equates to **\$321/SF!**

For an average home size of 4369 SF, the difference in sales price is **\$1,403,000**

Timing is EVERYTHING!

LANTERN BAY ESTATES | Price/SF Year by Year 2008 - 2016



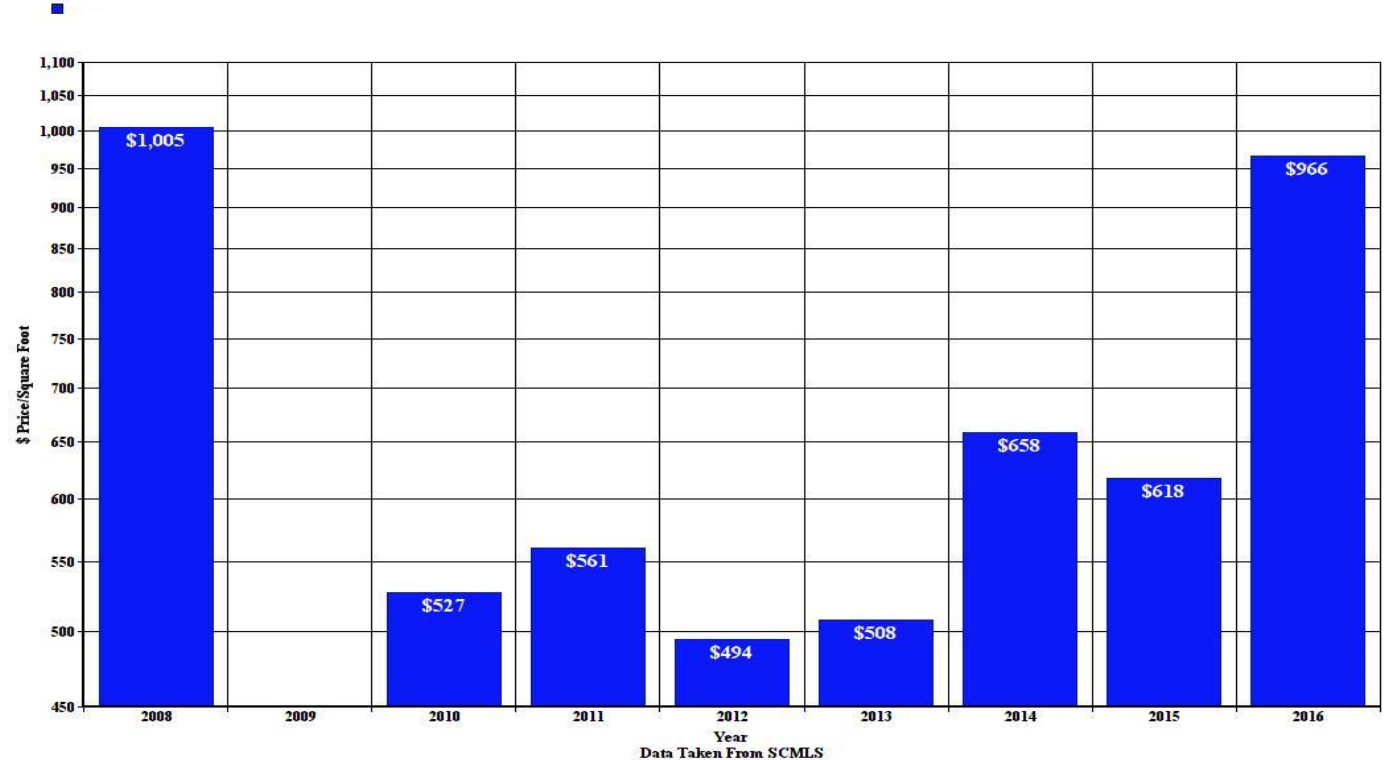
Sea Villas At The St. Regis

The difference between the high of \$747/SF and the low of \$539/SF equates to **\$208/SF!**

For an average home size of 4000 SF, the difference in sales price is **\$832,000**

Timing is EVERYTHING!

SEA VILLAS AT MONARCH BEACH | Price/SF Year by Year 2008 - 2016



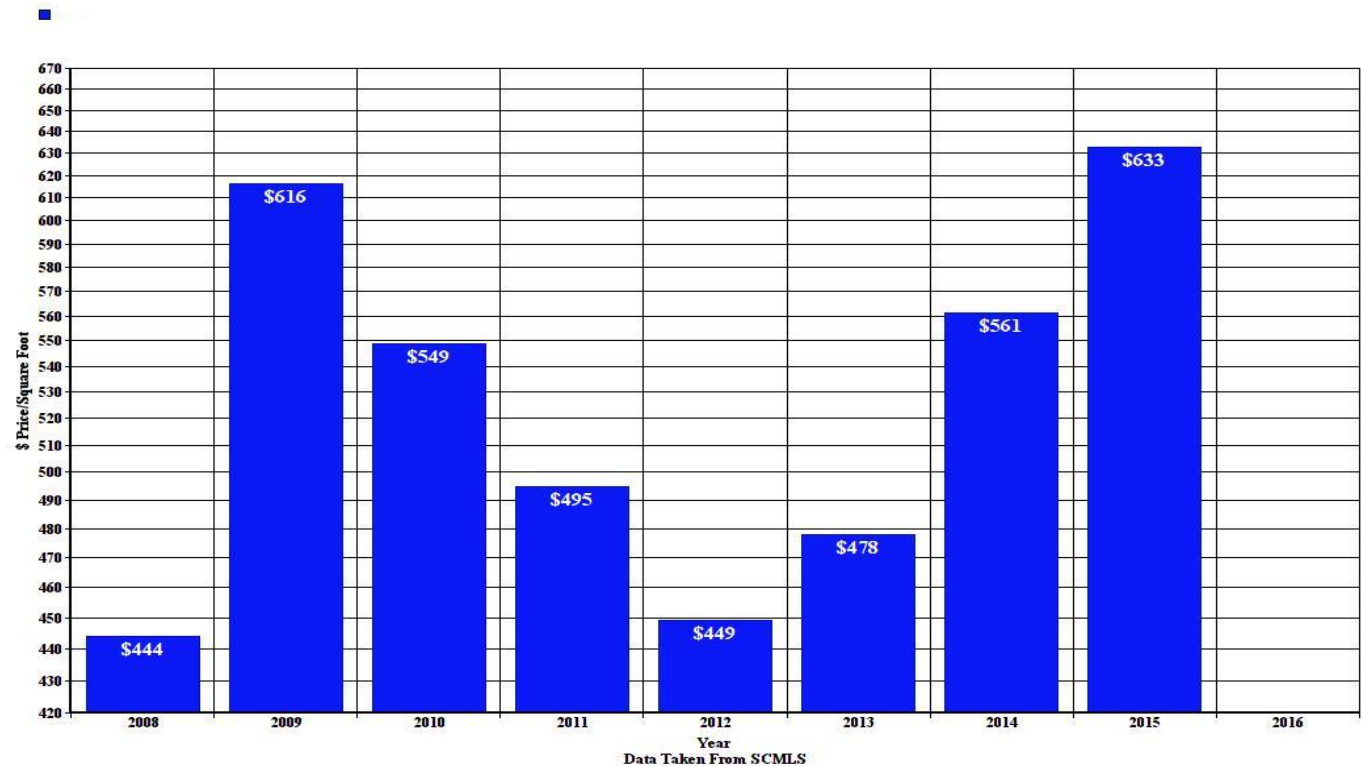
Ritz Pointe

The difference between the high of \$633/SF and the low of \$444/SF equates to **\$189/SF!**

For an average home size of 3800 SF, the difference in sales price is **\$718,200**

Timing is EVERYTHING!

RITZ POINTE | Price/SF Year by Year 2008 - 2016



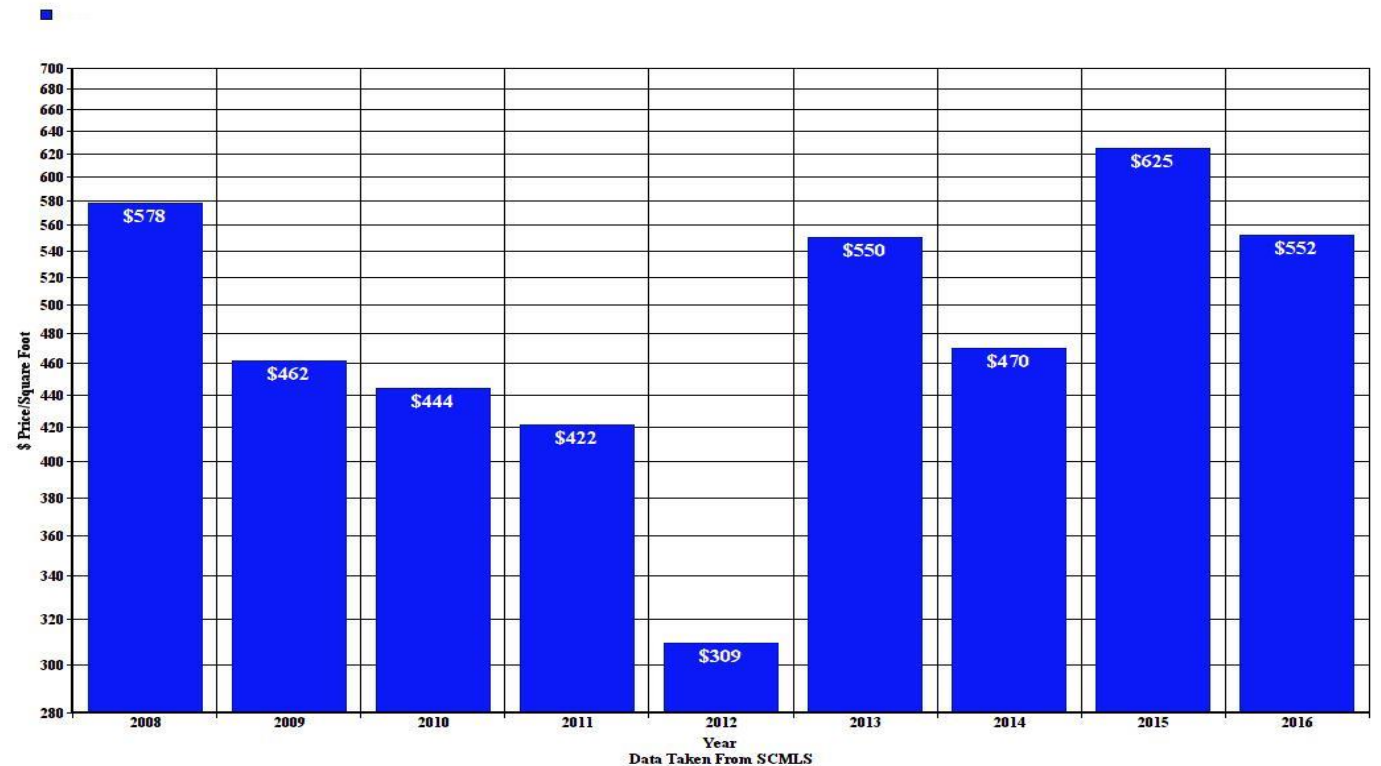
Pointe Monarch

The difference between the high of \$625/SF and the low of \$309/SF equates to **\$316/SF!**

For an average home size of 4700 SF, the difference in sales price is **\$1,485,200**

Timing is EVERYTHING!

POINTE MONARCH | Price/SF Year by Year 2008 - 2016



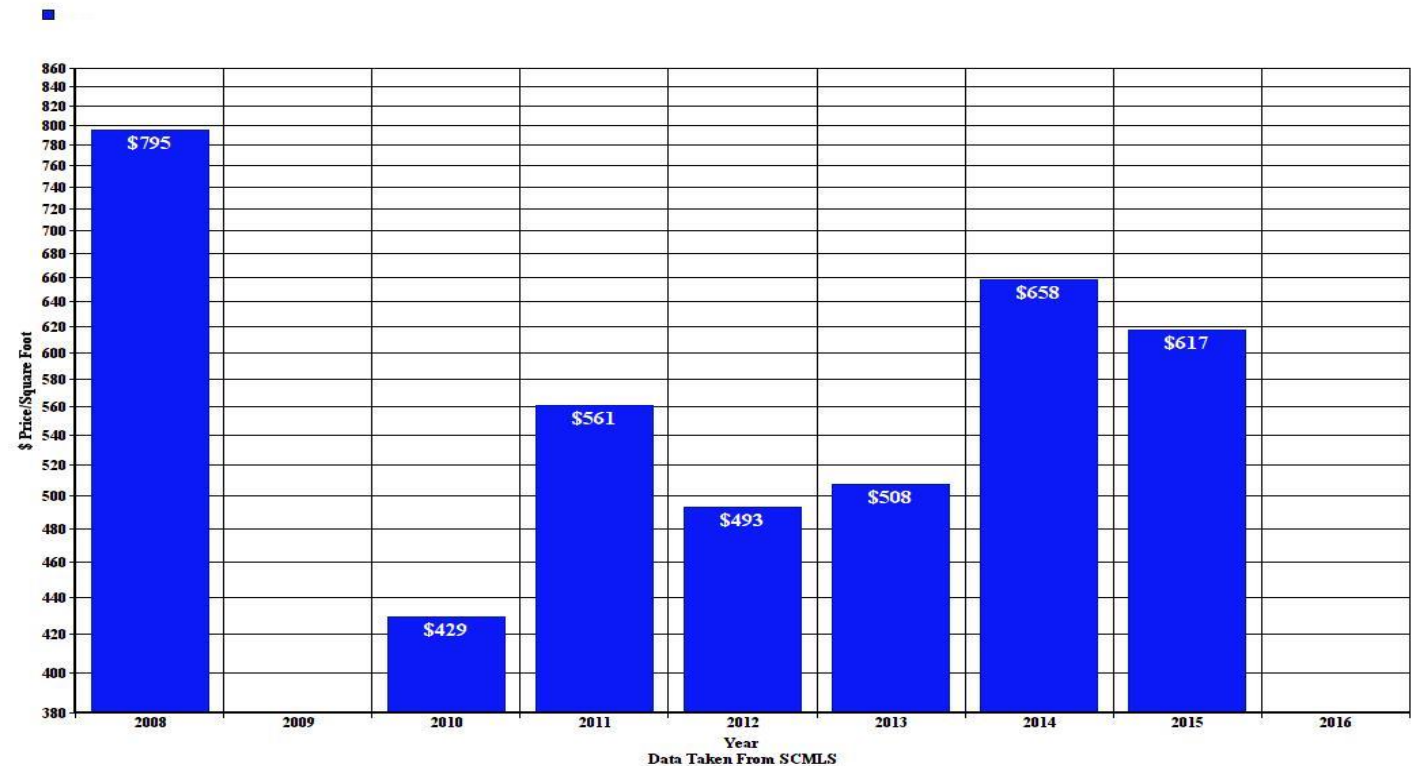
Estates At Monarch Beach

The difference between the high of \$795/SF and the low of \$429/SF equates to **\$366/SF!**

For an average home size of 4054 SF, the difference in sales price is **\$1,484,000**

Timing is EVERYTHING!

ESTAES AT MONARCH BEACH | Price/SF Year by Year 2008 - 2016



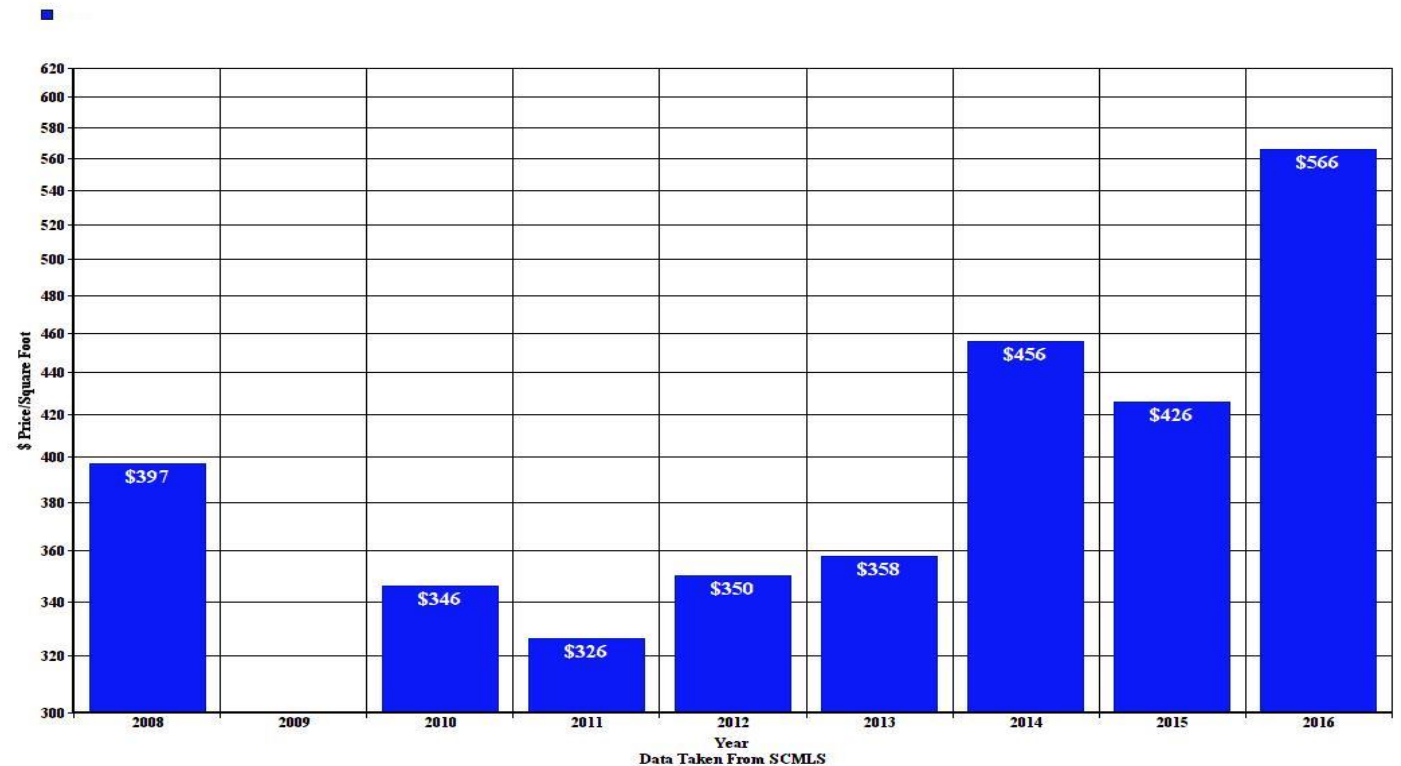
Bal Harbour

The difference between the high of \$566/SF and the low of \$326/SF equates to **\$240/SF!**

For an average home size of 4724 SF, the difference in sales price is **\$1,134,000**

Timing is EVERYTHING!

BAL HARBOUR | Price/SF Year by Year 2008 - 2016

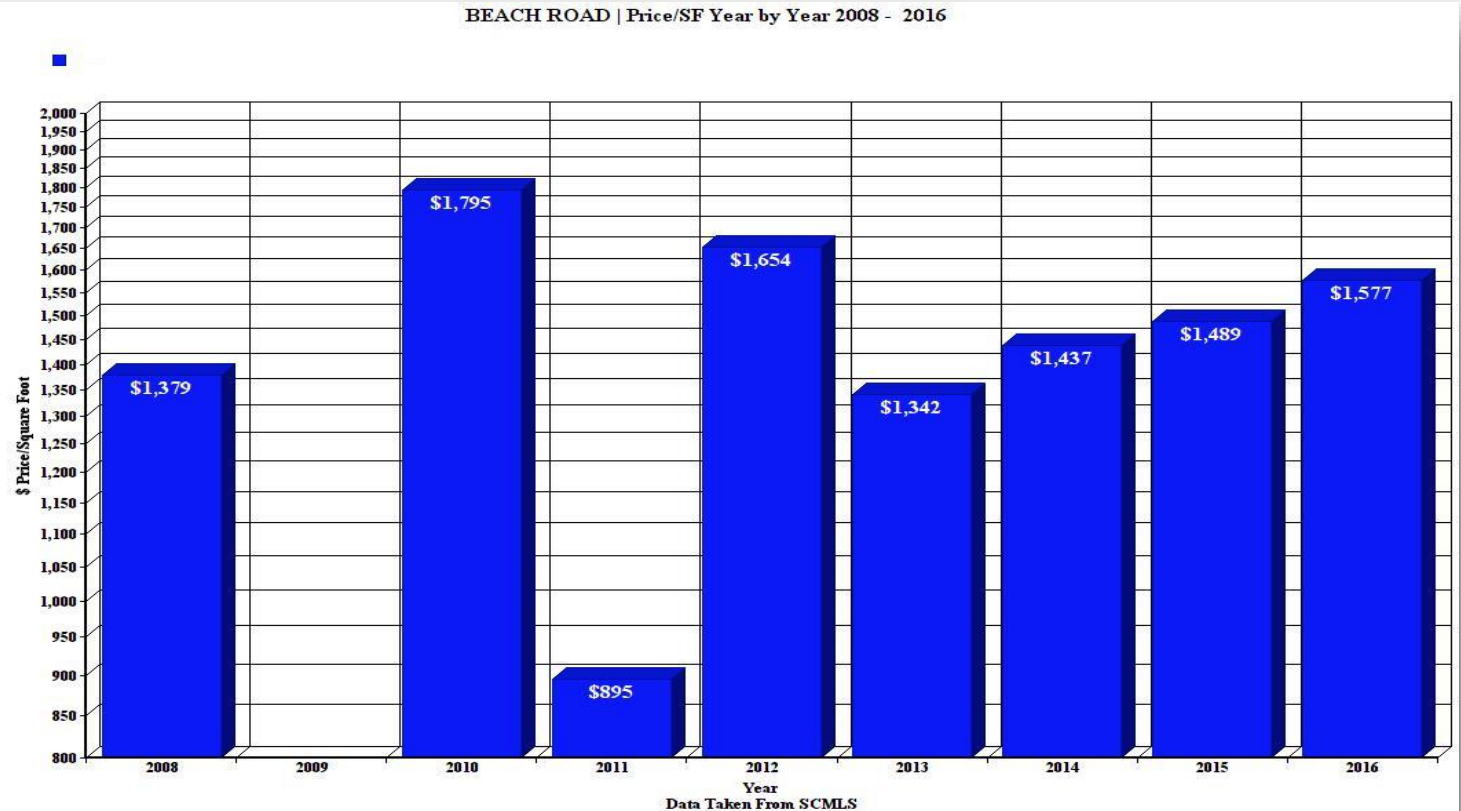


BEACH ROAD

The difference between the high of \$1795/SF and the low of \$895/SF equates to **\$900/SF!**

For an average home size of 5356 SF, the difference in sales price is **\$4,820,000**

Timing is EVERYTHING!



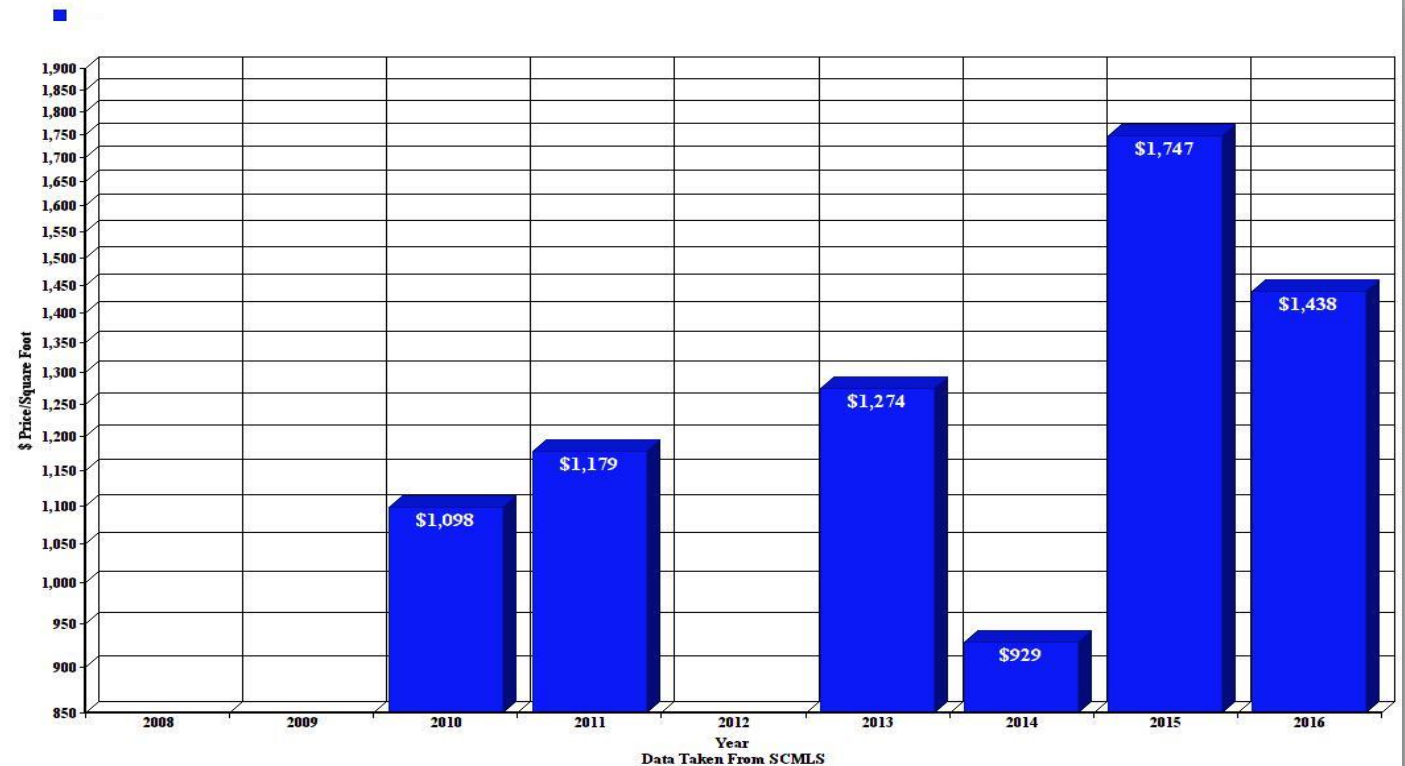
STRAND AT THE HEADLANDS

The difference between the high of \$1747/SF and the low of \$929/SF equates to **\$818/SF!**

For an average home size of 7423 SF, the difference in sales price is **\$6,072,000**

Timing is EVERYTHING!

THE STRAND AT THE HEADLANDS | Price/SF Year by Year 2008 - 2016



San Juan Capistrano

High-End Communities

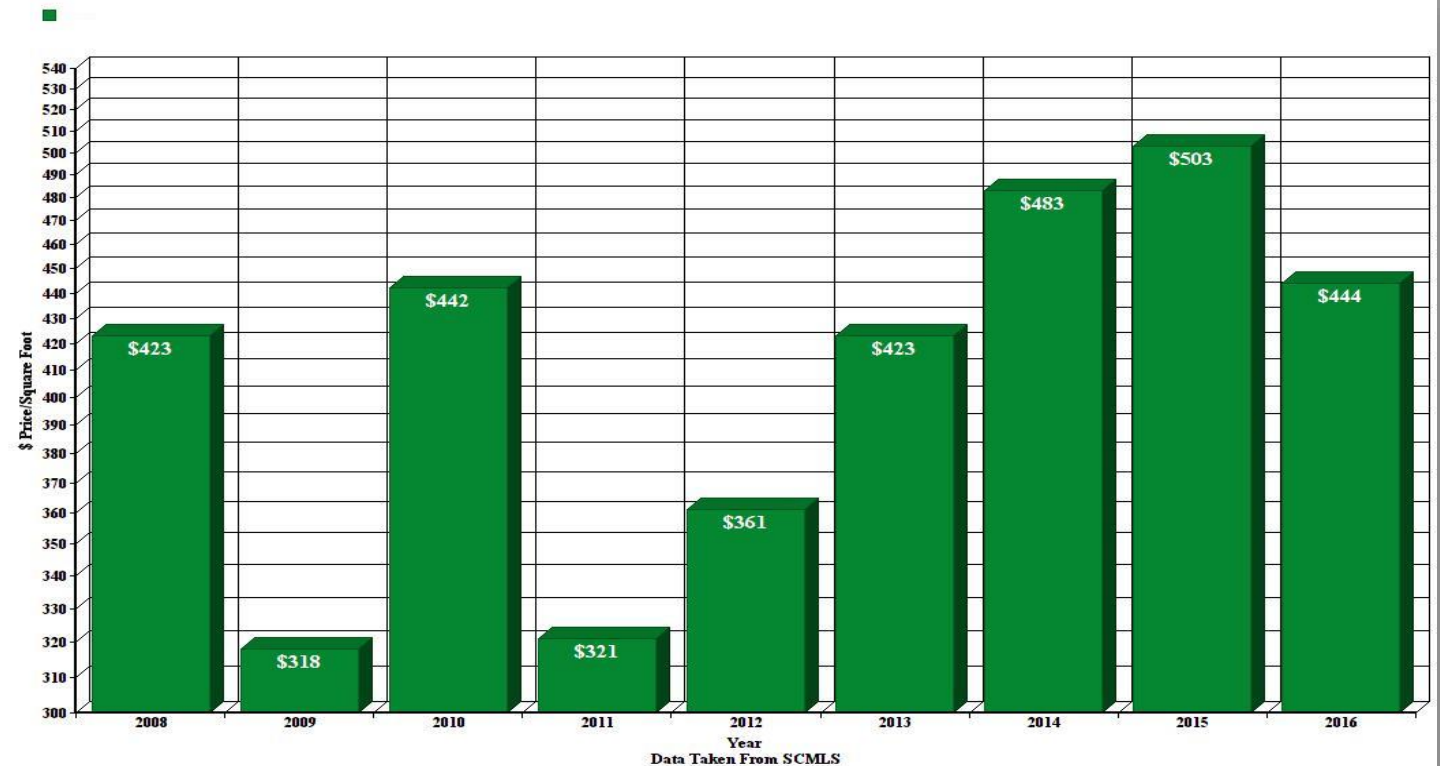
Del Obispo Estates

The difference between the high of \$503/SF and the low of \$318/SF equates to **\$185/SF!**

For an average home size of 5300 SF, the difference in sales price is **\$975,000**

Timing is EVERYTHING!

DEL OBISPO ESTATES | Price/SF Year by Year 2008 - 2016



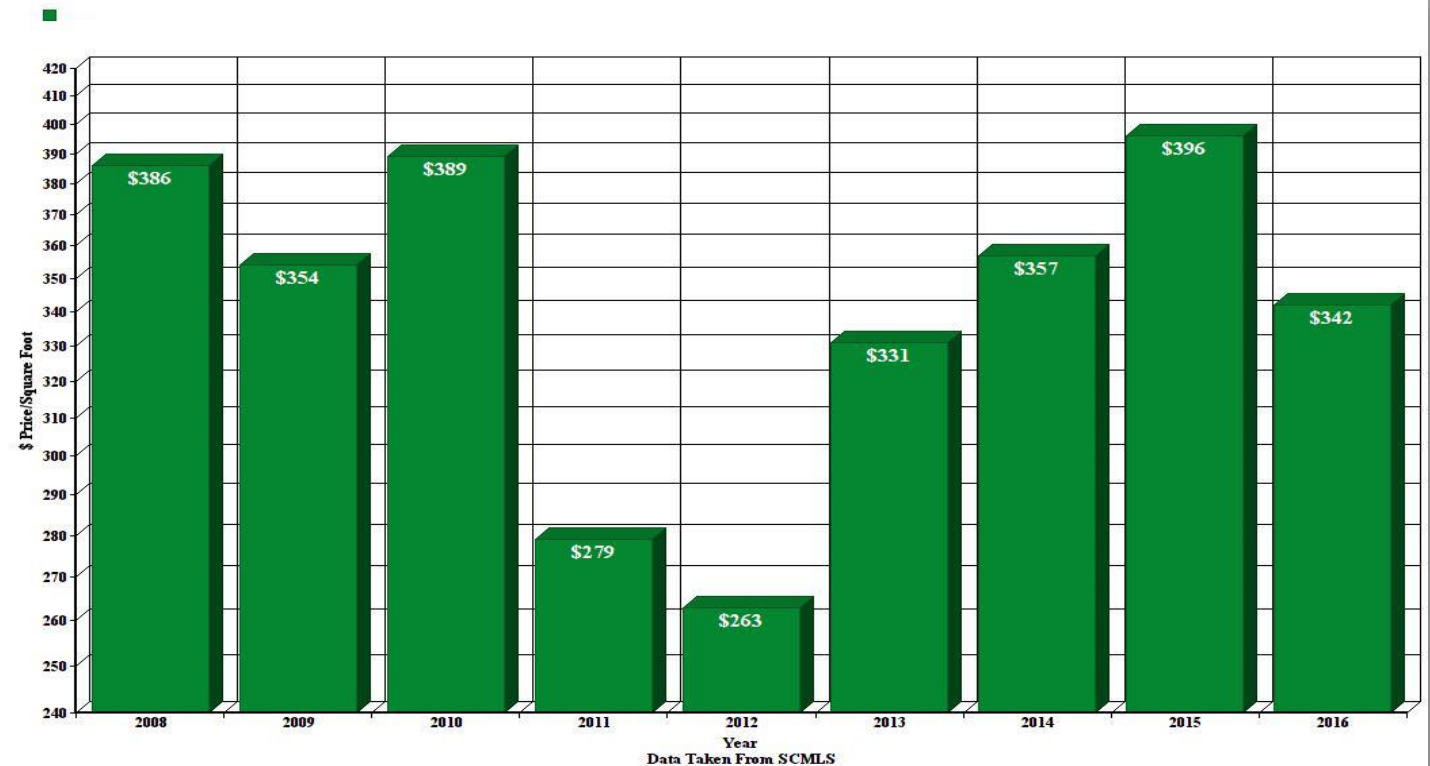
Connemara By The Sea

The difference between the high of \$396/SF and the low of \$263/SF equates to **\$133/SF!**

For an average home size of 5030 SF, the difference in sales price is **\$670,000**

Timing is EVERYTHING!

CONNEMARA BY THE SEA | Price/SF Year by Year 2008 - 2016



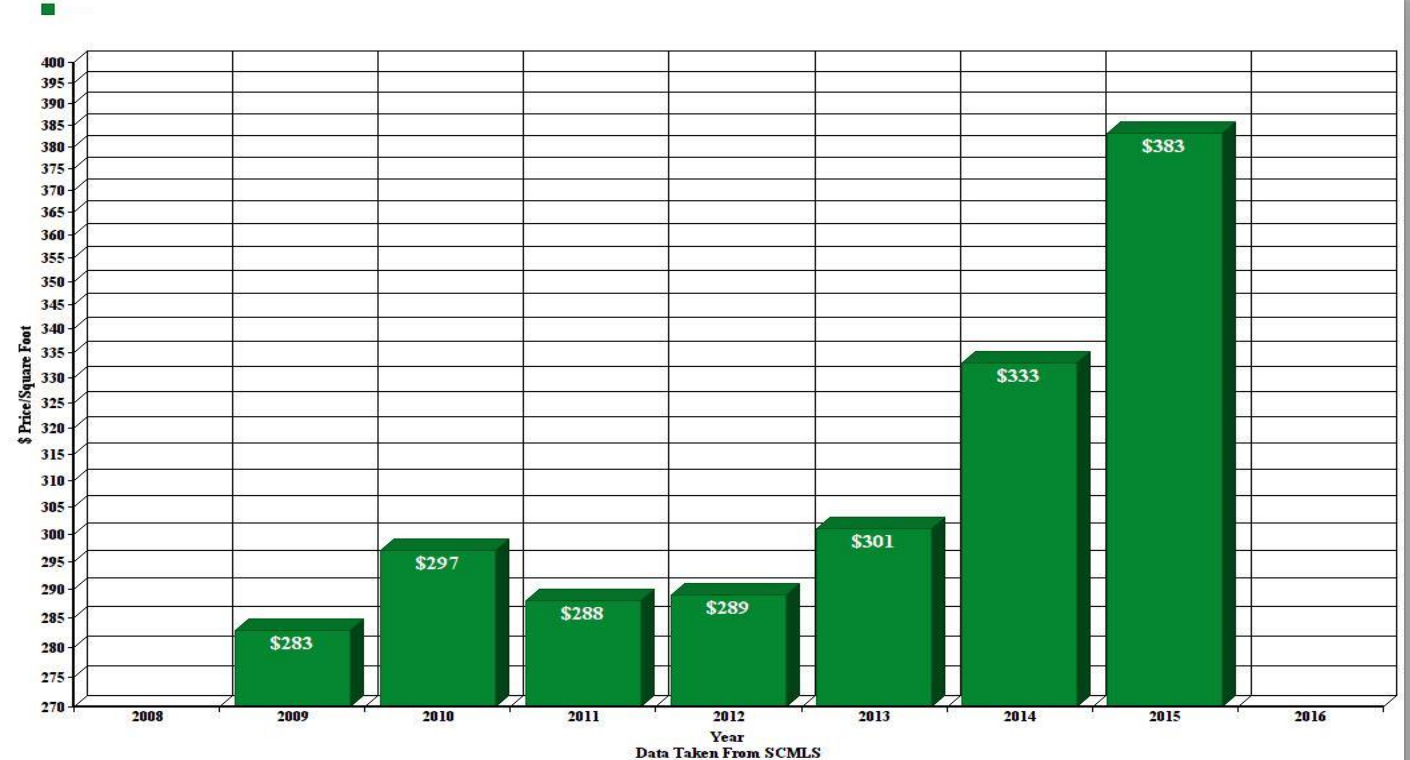
Bellacre

The difference between the high of \$383/SF and the low of \$283/SF equates to **\$100/SF!**

For an average home size of 4000 SF, the difference in sales price is **\$400,000**

Timing is EVERYTHING!

BELLACRE | Price/SF Year by Year 2008 - 2016



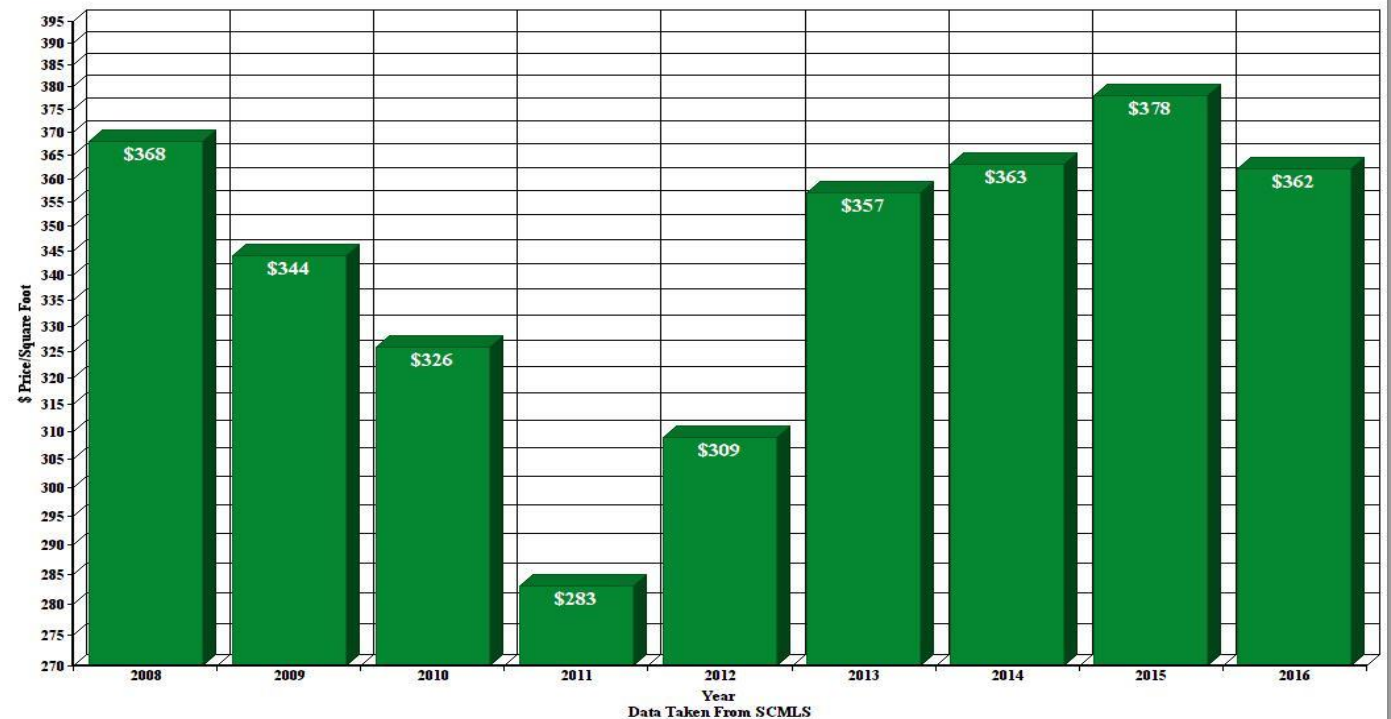
Capistrano Estates

The difference between the high of \$378/SF and the low of \$283/SF equates to **\$95/SF!**

For an average home size of 4000 SF, the difference in sales price is **\$380,000**

Timing is EVERYTHING!

CAPISTRANO ESTATES | Price/SF Year by Year 2008 - 2016



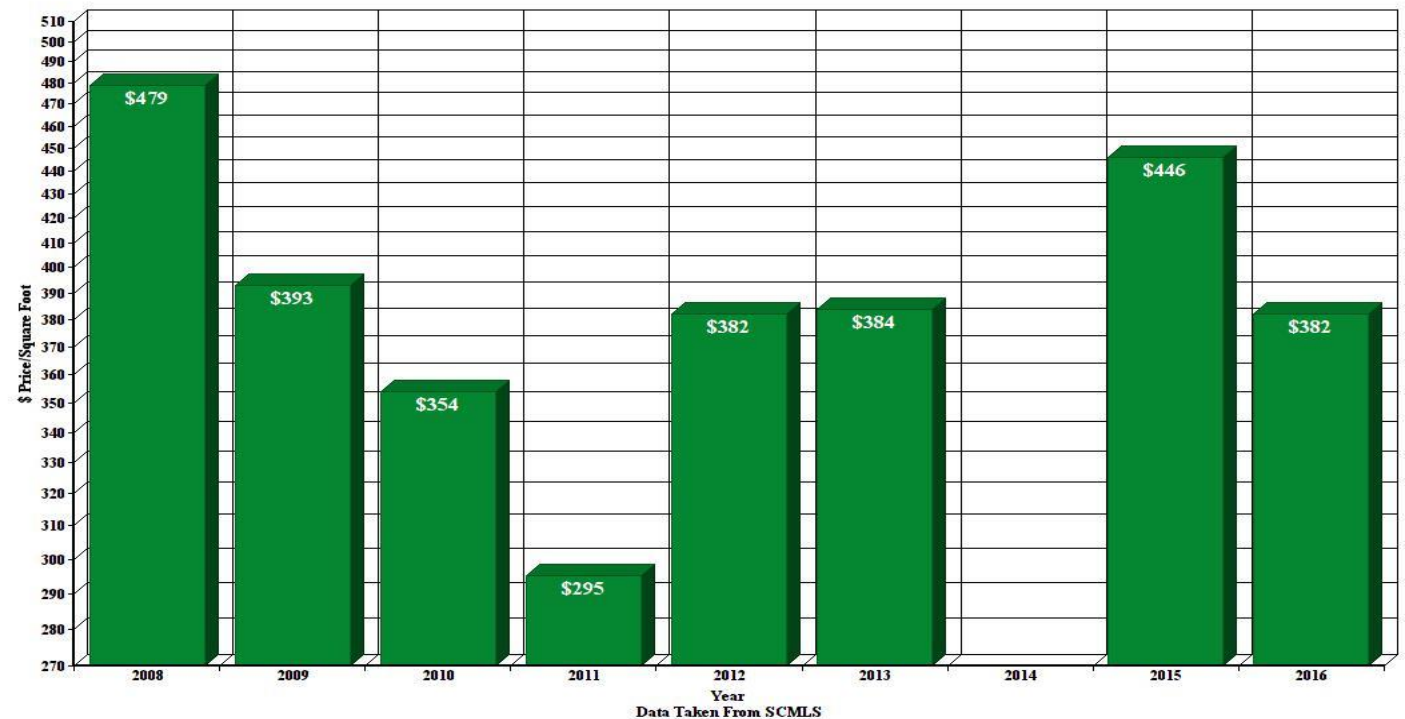
Old San Juan Road

The difference between the high of \$479/SF and the low of \$295/SF equates to **\$184/SF!**

For an average home size of 5517 SF, the difference in sales price is **\$1,015,000**

Timing is EVERYTHING!

OLD SAN JUAN ROAD | Price/SF Year by Year 2008 - 2016



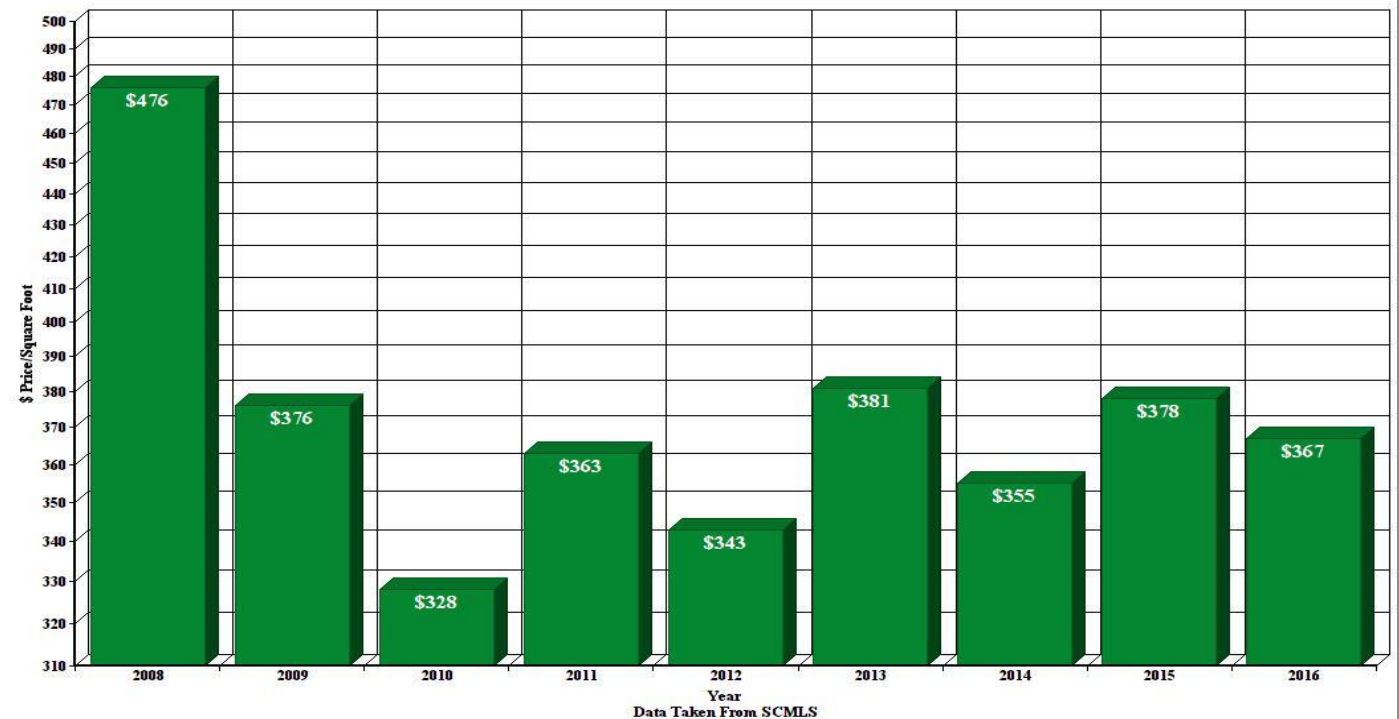
Hunt Club

The difference between the high of \$476/SF and the low of \$328/SF equates to **\$148/SF!**

For an average home size of 5932 SF, the difference in sales price is **\$878,000**

Timing is EVERYTHING!

HUNT CLUB | Price/SF Year by Year 2008 - 2016



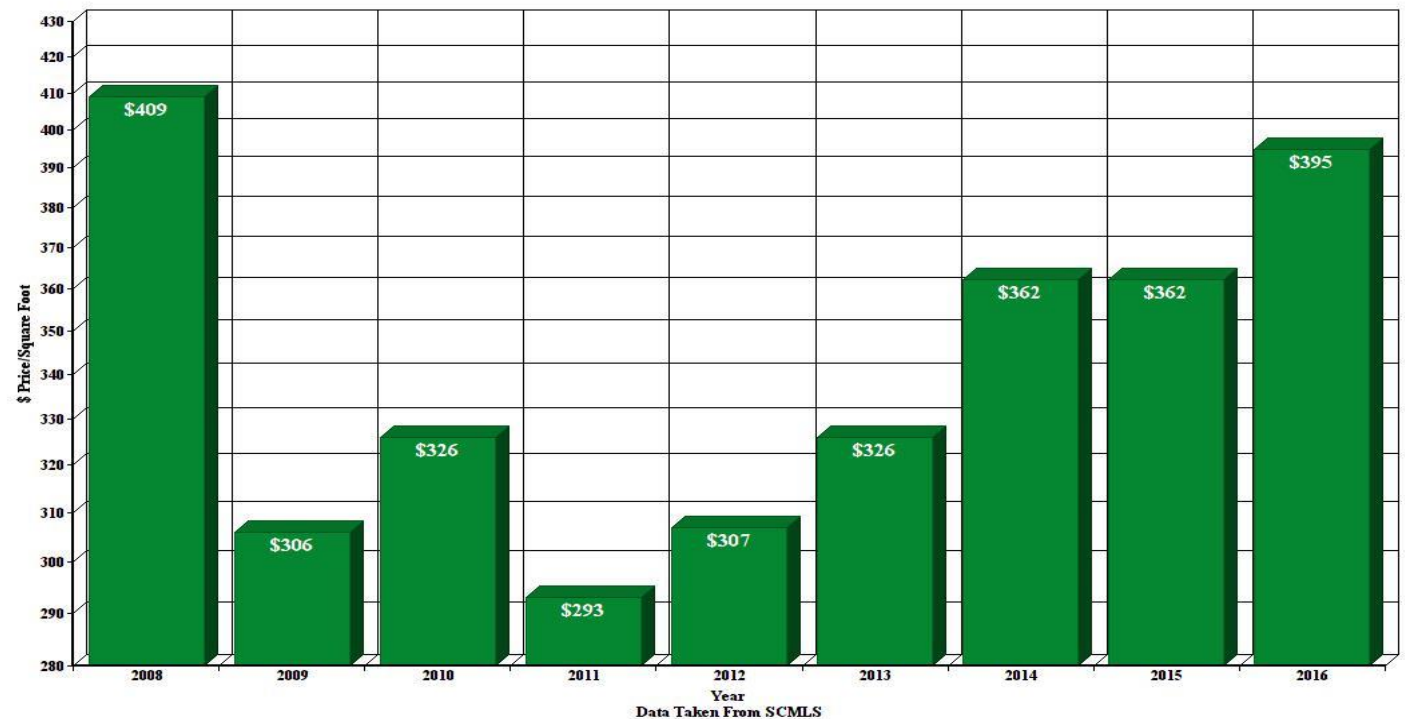
MARBELLA COUNTRY CLUB

The difference between the high of \$409/SF and the low of \$293/SF equates to **\$116/SF!**

For an average home size of 4823 SF, the difference in sales price is **\$560,000**

Timing is EVERYTHING!

MARBELLA COUNTRY CLUB | Price/SF Year by Year 2008 - 2016



STONERIDGE

The difference between the high of \$382/SF and the low of \$257/SF equates to **\$125/SF!**

For an average home size of 4469 SF, the difference in sales price is **\$559,000**

Timing is EVERYTHING!

STONERIDGE | Price/SF Year by Year 2008 - 2016

